

**THE LANDINGS RACQUET CLUB
MINUTES OF BOARD OF DIRECTORS MEETING
JANUARY 20, 2005**

CALL TO ORDER

The meeting was called to order by Vice-President Jack Jost at 2:10 p.m. in the Lakeside Club, at the Landings Racquet Club, Sarasota, Florida.

DETERMINATION OF A QUORUM

Present were Jere Berkey, Judy Greene, Jack Jost, Barbara Pendrell, Ralph Ricapito and Colin Wendell constituting a quorum. Absent was Bob Fernander. Also present were Kevin Richards, LRC Manager and Shirley Jones of Progressive Community Management, Inc.

CONFIRMATION OF PROPER MEETING NOTICE

The notice for the meeting was posted in accordance with Bylaws of the Association and requirements of Florida Statutes.

APPROVAL OF MINUTES

Corrections to the December 21, 2004 minutes were as follows:

- Page 1, Line10 correct spelling of Berkey
- Page 1, Line 50 correct spelling to Morganlander
- Page 1, Line 52 change 17 to 7

A **motion** made and seconded to accept the minutes as amended of the December 21, 2004 meeting of the Board of Directors.

Each director present voted in favor of the motion. Motion passed.

TREASURER'S REPORT

The un-audited December 31, 2004 financial statement was distributed and there are a few items of interest. The initiation fees represent seven new members, although the budget only called for one new member. The annual membership income should come in right at about budget, which is based on the number of members as of December 31, 2003. Some members don't renew although there are also additional new members. Excluding the initiation fees, the income for the year is \$371,000 and the expenses are \$362,000 leaving an excess of revenue over expenditures of \$9,000. The original estimate of approximately \$21,000 in total revenue over expenses is still in line. The Capital Replacement Fund at December 31, 2004 is \$16,300.

Jack Jost made a **motion** and Ralph Ricapito seconded the motion to restore the Capital Replacement fund to \$20,000.

Each director present voted in favor of the motion. Motion passed.

Since the beginning of the year, there is a large amount of cash available; options for the investment of those funds were discussed with Jere Berkey, Kevin Richard and Shirley Jones. They proposed to retain about three months of expenses in liquid cash (checking and money market account at Orion Bank) and to invest the remainder in laddered CDs, with a CD maturing about every three months.

Jack Jost made a **motion** and Ralph Ricapito seconded the motion to authorize the Treasurer and the Director to establish CD's on a scheduled basis, with the signatures of two board members required to redeem any CD.

Each director present voted in favor of the motion. Motion passed.

The Audit work will begin the week of February 14, 2005. A draft will be available for the Board of Directors meeting in April.

MANAGERS REPORT

In addition to the Kevin Richard's Manager's Report (a copy of which is attached):

1. Landscaping light bulbs were replaced under warranty.
2. Space dictates the number of attendees for all activities. The LLG needs to encourage performers to use the risers available to elevate them so spectators can see them better.

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COMMITTEE REPORTS

Pool and Spa: Temperatures have remained consistent, even through the coldest weather.

Social Program: The Newcomers party is on February 25, 2005 from 6 to 8 pm. It is important the members of the Board do their best to attend.

Valentines Day will include a Battle of the Sexes Round Robin Tournament on Sunday, February 13, 2005. George's 80th Birthday celebration will be sometime in March.

The Booker Group with Linda Morganlander is scheduled for March 22. The cost of the session will be \$350.

A new Christmas tree will need to be purchased before next Christmas. A time to clean out all the old decorations needs to be scheduled.

Kevin is to check with Irwin Star to determine if a web-site for LRC could be established with the emphasis on providing an updated, unified calendar for all LRC events.

Landscaping: As noted in the Manager's report.

Tennis: Minutes of the Tennis Committee are attached. It is suggested that all members of the staff and members of the Board become pro-active in getting members to sign up for lessons and clinics to make certain the club pro, Robbie Salum has enough lessons.

The deadline for round-robin tournaments will be the day before, with slots being filled at the "last minute" by non-members.

Fitness Center and Library: The committee which was established at a previous meeting to investigate expansion of the fitness center, needs to get activated. The committee consists of Jack Jost and Ralph Ricapito. Need to install another double bookshelf unit. The library is acquiring great books.

OLD BUSINESS

Annual Meeting: Members of the Board need to be prepared to answer questions regarding the additional amount to be collected with the annual dues to establish the special fund.

NEW BUSINESS

Guest Fees: It has been noted that some members are attempting to circumvent the guest fees by saying their guest is "an overnight guest". It was decided to defer further discussion until the next meeting.


ADJOURNMENT

There being no further business, a **motion** was made and seconded to adjourn.

Each director present voted in favor of the motion. Motion passed.

The meeting was adjourned at 3:30 p.m.

Respectfully submitted,



Shirley N. Jones
Recording Secretary

LRC Managers Report

January 18, 2005

1. Landscaping lights were adjusted and burnt out bulbs replaced (at no cost to the LRC) last week. There is also a photo-cell that needs to be replaced and will be as soon as they order one, again, at no cost to the LRC.
2. We replaced all the viburnum along the mound that separates the LRC parking lot and Landings Blvd. We have planted several giant xoras as a test to see if they grab hold and flourish better than the other plants we tried. The new plants appear to be doing very well. However, the new bouganvilla's planted on both islands are barely surviving (even with additional care provided by Ben Mayne). I have asked GreenScapes to take a sample of the soil in those areas to help us determine why plants we put there always seem to struggle. Results should be available in a couple of weeks. Overall, the landscaping continues to get a lot of very positive comments from LRC members as they continue to come back from up north!!
3. The Landings Learning Group (LLG) "season" has started and the first event went off very well. We have over 130 people signed up for the LLG and actually had to make a "Wait List" for the first time. Sincere thanks to the Feltman's and all the other folks who serve on the LLG Board for all their hard work and professionalism in working with the LRC Staff.
4. After pricing new Umpire Chairs and having a discussion with George, we think we can repair the current PVC Umpire Chair vice purchasing a new one. New chairs run between \$400 - \$600. We believe we can fix the one we have for about \$80. I think it's worth a try!! Court benches are on back-order and since I have had two different suggestions, I request the LRC Board make a decision on model and color at this meeting so I can "get our order in the que".
5. I have purchased a new computer for my use as the LRC Manager and will select and purchase new Pro-Shop furniture within the next couple of weeks. As we move the old stuff out and put the new stuff in, the Pro-Shop will be a little messy for a few days. Please be patient, as we will complete this project as quickly as possible. I will not go over the \$4,000 approved by the LRC Board for new PC's and furniture as stated in the 2005 Budget.

**LRC Tennis Committee
January 14, 2005 Minutes**

January 30 Round-Robin

Response to our coming “Aussie” event has been very positive as measured by member sign-ups and comments. The committee plans to maintain similar tennis events at least once per month.

Club Tennis Activity

There has been a further drop in tennis activity at our club as measured by court usage, difficulties in fielding teams, member lessons, and clinics. This may be cyclic as current members are a little older and thus potentially self-correcting, or it could be systemic. Regardless of the cause, the committee feels we should take some positive actions which could increase activity and fun level at the club. After discussion the following activities were endorsed.

- February 13th “Valentines Day” battle of the sexes on the courts. A comic and handicapped round-robin modification.
- “Live Ball” Doubles Sessions for teams and mixed groups. This combines a cardio workout with good doubles strategy. This could improve players’ fitness levels and reflexes, adding fun at the same time.
- ProAm evening event. Will target a Tuesday evening, 6:30 –8PM, start with at least four pros and test member interest and response.

Several other activities were directed at enticing more non-members to take lessons and clinics. These are already allowed under current practice. One change is the setting of hard deadlines for round-robin sign-ups with non-members eligible to fill “last minute” slots.