THE LANDINGS RACQUET CLUB MINUTES OF BOARD OF DIRECTORS MEETING April 17, 2007

CALL TO ORDER

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The meeting was called to order by President Gordon Garrett at 1:30 p.m. in the Lakeside Room, at the Landings Racquet Club, Sarasota, Florida.

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DETERMINATION OF A QUORUM

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Present were Bonnie Dombrosky, Bob Fernander, Gordon Garrett, Jim Goldman, Jack Jost, and Jerry Welch constituting a quorum. Absent was Ralph Ricapito. Also present were Kevin Lechlitner, LRC Manager and Shirley Jones of Progressive Community Management, Inc. (PCM).

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CONFIRMATION OF PROPER MEETING NOTICE

17 18 19 The notice for the meeting was posted in accordance with By-laws of the Association and requirements of Florida Statutes.

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APPROVAL OF MINUTES

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Corrections: Page 3, line 6 – appreciate replaced with appreciation and Page 3, line 16 – relocation replaced with condition of the equipment is good.

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A motion was made by Jack Jost seconded by Jim Goldman to approve the minutes of the March 20, 2007 as amended.

Each director present voted in favor of the motion. Motion passed.

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TREASURER'S REPORT

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Expenses are running about 5% over budget. Most of that is coming from staffing which is about 16% over budget. Through three months we are \$2,700 over budget not including depreciation. Personnel is over due to the fact that the budgeting did not include costs. Audit is complete and we should have this by month end.

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There are still four member with unpaid annual dues. Kevin will contact those members.

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Manager's Reports

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(Copy of report attached to these minutes and made a part thereof as exhibit A)

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COMMITTEE REPORTS

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Tennis Co-chair Bill Story and Sue Lewis

(Copy of report attached to these minutes and made a part thereof as exhibit B)

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First month was spent getting feedback from Robbie and members. Two goals: increase interest and fun and find ways to address the different and varied class of tennis players and spectators.

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A motion was made by Jim Goldman and seconded by Jack Jost to accept proposal #1 as presented by the Tennis committee.

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Two members voted in favor of the motion and four members voted against the motion.

46 Motion failed to pass. 47

Executive committee will meet to discuss the two proposals from the Tennis Committee. Club Championship-Member/Guest was cancelled on April 14, 2007. Free clinic of the

49 month is very well attended.

50 Robbie will be out of town during the period May 26 to September 22. Robbie has proposed 51

two good coaches to cover: Lisa White from the Bath and Racquet can be available during 52 the day and handle the Cardio tennis and Ron Shields from the Colony will be available after

53 5 pm and on weekends. The Executive Committee will meet to discuss this issue.

54 May Round Robin is scheduled for May 5, 2007, which will be followed by a dinner and 55 dance.

- 1 Junior competition is still ongoing, but has not been well attended.
- 2 A commitment to sponsor the Father/Son Tournaments must be made by August 1, 2007. The
- 3 format of having the one tournament the first three days of the week and the second
- 4 tournament during the later part of the week will be continued. The club needs to have
- 5 more input and coordination of the tournaments with Robbie as tournament director and
- 6 Kevin to be in charge of the financial aspects.
- A **motion** was made by Jack Jost and seconded by Jim Goldman to approve the Father/son Tournament in the same time frame as it was in 2006.
 - All directors present voted in favor of the motion.

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Pool and Spa

- 12 A member expressed her concern regarding conduct, decorum and safety at the pool. This is an area that needs to be addressed.
- 14 Handrail needs to have some type of sleeve for the summer to keep it cooler.

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Social Program Sara Rhodes

- 17 Staff appreciation luncheon is planned.
- Survey results have been provided to the Board. The survey results will drive the activities.
 Sara presented a tentative schedule of activities through April 2008.

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Fitness Center (Bonnie Dombrosky)

It was determined the JCC equipment was too large for our space. Rob will be providing options for layout of equipment. The existing facility is not large enough to accommodate all our members. The committee still has questions and there will be additional meetings to resolve those issues. As Chairperson Bonnie Dombrosky will coordinate those meeting and report back to the Board.

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Library (Ralph Ricapito)

Seven foot bookcase was purchased and installed.

A **motion** was made by Jack Jost and seconded by Jim Goldman to install a plaque which would commemorate the work that Ralph Ricapito had done in the library.

All directors present voted in favor of the motion.

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Facility Maintenance (Bob Fernander)

George has completed the rotted wood replacement. Court maintenance is going on right now. The summer is going to be used to get caught up on projects.

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OLD BUSINESS

Court Lights

Kevin reported that he received many suggestions regarding the configuration of the lights and suggestions for materials for the poles. Kevin recommends that we retain the current configuration and use a good quality galvanized pole, which would be mounted above the ground on concrete footers. The best time to get this done would be the end of May or early June to avoid the raining seasons.

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Insurance

We have received confirmation from our insurance agent that Cincinnati will be renewing our policy including wind for one more year. We still do not have premium information, but that will be forthcoming. We are not anticipating excessive premium increases.

49 50 51 THE LANDINGS RACQUET CLUB, INC.
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Membership Proposal

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Initiation fee will be \$500. Members who join under this program will pay \$300 more than the existing members. All non-club members who attend programs or use our facility, including the fitness center and pool, should pay a fee. Potential members may choose their membership program.

There is a need to have more marketing and a permanent Membership Committee. It was suggested that we need to identify new homeowners in the Landings. Then a member of the committee should call on the new resident within the first thirty days. A packet of membership materials should be prepared which would include some free incentives such as a thirty-day trial membership, free lessons, free water aerobics and a souvenir such as a t-shirt.

ADJOURNMENT

There being no further business, a **motion** was made and seconded to adjourn.

Each director present voted in favor of the motion. Motion passed.

The meeting was adjourned at 3:29 PM.

Respectfully submitted,

Shirley N. Jones Recording Secretary